

Giuseppe Scagliarini

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EDUCATION AND PERSONAL DATA

Boston University School of Law, Boston, Massachusetts.
LL.M. International Banking Law, May 1994
(4.05 average, 3 of a class of 57)

Bologna University School of Law, Bologna, Italy.
J.D., 1991 (110/110 *summa cum laude*)

Professional Status: Attorney. Admitted: *New York Bar*, July 1994; *Rhode Island Bar*, November 1997.

Other Professional Licenses: Member: Rhode Island Bar Association (RIBA); American Immigration Lawyer Association (AILA). U.S. Coast Guard Captain.

Immigration Status: U.S./Italian Citizen (Dual Citizenship).

Author: *Pooling of Funds and The New Financial Intermediation in the United States* (Journal of International Banking Law, September 1994); *The Fiduciary Duty of the Mutual Fund Investment Adviser and Portfolio Manager in the United States* (Journal of International Banking Law, February 1995).

WORK EXPERIENCE

1993 - Present

**Private Practice Specializing in
International Business Law and U.S. Immigration and Naturalization Law.**

- **International Business Consulting.** Substantial experience assisting small, medium and large businesses and qualified individuals in completing International Business Transactions, including: Establishing a Presence in the United States, Incorporating, Relocating International Managers, International Import/Export, Branching and Relocation, International Contracts Negotiation, Direct Foreign Investment, International Commercial Transactions, Banking and Financial Transactions, International Litigation and Resolution of International Disputes.
- **Extensive knowledge of U.S. Immigration and Naturalization Law** Assisted companies and individuals relocating to the U.S. with issuance of permanent and temporary work visas, labor certifications, investors visas, visas for international executives and managers, temporary visas for professional workers, applications for permanent residence and adjustment of status, applications for naturalization, waivers of grounds of inadmissibility, motions to reopen and other appellate issues. Assisted multinational companies in transferring Executives and Managers, emphasizing a

comprehensive approach to the immigration needs of the client from initial visa classification through naturalization. Counseled local start-up businesses on choice of business entity and on petitions for immigrant and non-immigrant visas for essential employees. Skilled in all phases of business immigration and most family immigration matters. Extensive experience in H-1, E-2, H2-B, L-1, B-1, B-2, F-1 temporary and permanent labor certification, consular processing, and adjustment of status. Skilled in business plan analysis for investors' visas.

- **Facilitated international transactions to and from the United States** including: opening of several successful retail businesses in the Northeast U.S., purchasing and shipping classic yachts to Europe, representing buyers and sellers in all phases of international real estate transactions including: property survey, documentation, acceptance, closing and delivery. Consulted with business owners and operators in starting up and opening food service locations in the U.S., including: market research, survey of industry players and manufacturing processes, assistance in importing ingredients and in pricing and portion control.
- **Experienced in Import-Export regulations**, including knowledge of HTS classification system and FDA regulations.
- **Experienced in Intellectual Property Law** including trademarks, copyright and patents.
- **Extensive networking capabilities** in the sailing, tourism, food service and hospitality industries.
- **Facilitated International Real Estate Investments in the United States and Europe.** Worked on site to locate the investment, examine documentation, maintain contacts with client, enter into purchase and sale agreements, transfer funds, verify title and other conditions for closing. Disbursed funds and executed documents on behalf of the client.
- **Experienced in International Litigation including:** representation in civil suits against private companies and individuals in the U.S. and Canada, class actions, personal injury litigation. Participated in every aspect of case preparation and trial. Extensive experience in FLSA class actions.

**"Studio Legale Avv. Gianni Scagliarini"
Bologna, Italy**

- **Of Counsel.** Worked closely with Italian office on a variety of topics including international disputes resolution, drafting of international contracts, counseling on U.S. and international law topics, U.S. and international securities laws, International litigation.

LANGUAGES

Italian (*mother tongue*);
English (*second language*);
Spanish (*working knowledge*);
French (*working knowledge*).

HOBBIES

Sailing; Surfing; Swing Dancing; Martial Arts.